



Identified

- Opportunity identified that could be addressed by a software-based solution
- A stakeholder wishes to make an investment in better understanding potential value
- Other stakeholders who share opportunity identified

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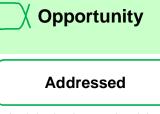


Value Established

- The value of a successful solution established
- Impact of solution on stakeholders understood
- Value of software system understood

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- A solution has been produced that demonstrably addresses opportunity
- A usable system is available
- Stakeholders agree worth deploying
- Stakeholders satisfied solution addresses opportunity

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Solution Needed

- Need for software-based solution confirmed
- Stakeholders needs identified
- Underlying problem and root causes identified
- At least 1 software-based solution proposed

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Viable

- A solution has been outlined
- Indications are solution can be developed & deployed within constraints
- Risks are manageable

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Benefit Accrued

- Operational use creating tangible benefits
- Return on investment profile at least as good as anticipated

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Recognized

- Stakeholders have been identified
- There is agreement on stakeholder groups to be represented
- Responsibilities of stakeholder representatives defined

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Involved

- Stakeholder representatives carry out responsibilities
- Stakeholder representatives provide feedback & take part in decisions in timely way
- Stakeholder representatives promptly communicate to stakeholder group

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Represented

- Stakeholder representatives appointed
- Stakeholder representatives agreed to take on responsibilities & authorized
- Collaboration approach agreed
- Representatives respect team way of working

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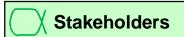


In Agreement

- Stakeholder representatives agree their input is valued and respected by the team
- Stakeholder representatives agree with priorities
- Stakeholder representatives have agreed upon minimal expectations for deployment

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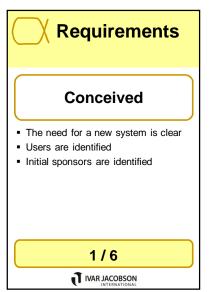


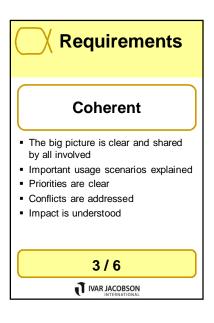
Satisfied in Use

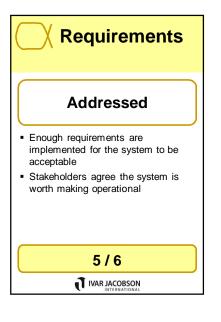
- System has met or exceed minimal stakeholder expectations
- Stakeholder needs and expectations are being met

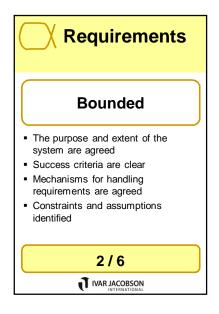
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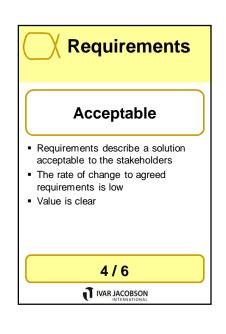


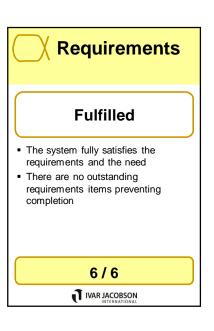




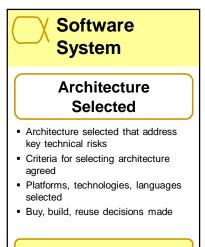






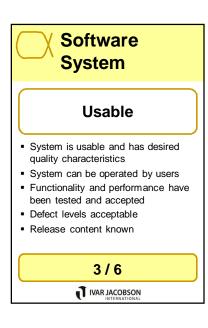


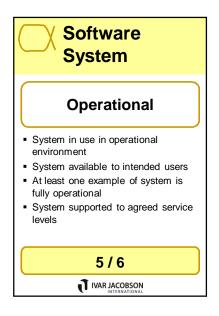


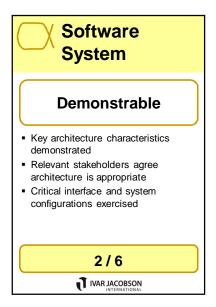


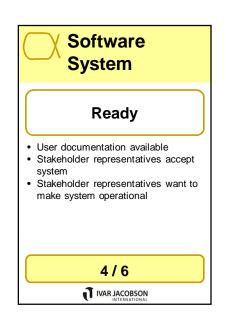
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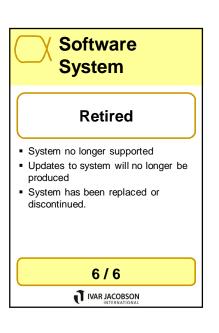






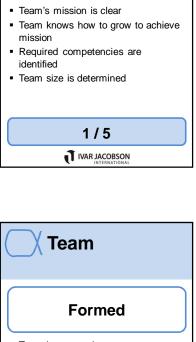


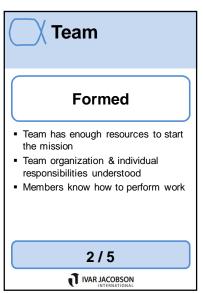


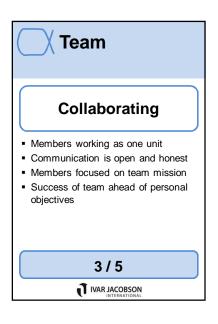






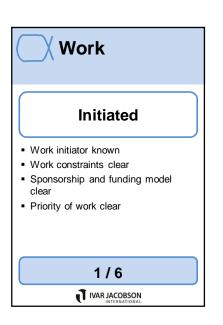




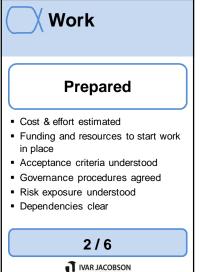


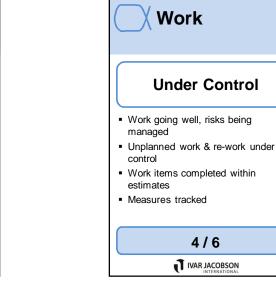


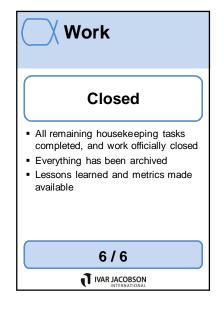




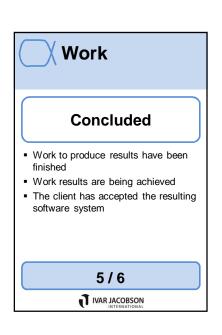


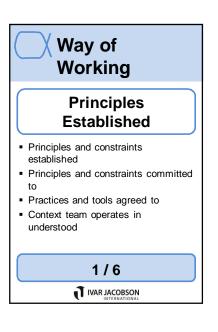
















Foundation Established

- Key practices and tools ready
- Gaps that exist between practices and tools analyzed and understood
- Capability gaps analyzed and understood
- Selected practices, and tools integrated

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Way of Working

In Place

- All members of the team are using the way of working
- All members have access to practices and tools to do their work
- Whole team involved in inspection and adaptation of way of working

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Way of Working

Retired

- Way of working no longer in use by team
- Lessons learned are shared for future use

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Way of Working

In Use

- Some members of the team are using the way of working
- Use of practices and tools regularly inspected
- Practices and tools being adapted and supported by team
- Procedures in place to handle feedback

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Way of Working

Working Well

- Way of working is working well for team
- Team members are making progress as planned
- Team naturally applies practices without thinking about them
- Tools naturally support way of working

5/6