

# Nonzero-sum stochastic differential games between an impulse controller and a stopper

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# Outline

- 1 Introduction and Literature
- 2 The Game
- 3 An Example with Linear Payoffs

# Controller vs Stopper Games

Controller vs Stopper games were first studied in a discrete time zero-sum framework by Maitra and Sudderth (1996).

Zero-sum Stochastic Differential Games:

- Karatzas and Sudderth (2001);
- Karatzas and Zamfirescu (2006)-(2008);
- Bayraktar and Huang (2013);
- Nutz and Zhang (2015);
- Hernandez et al. (2015).

Nonzero-sum Stochastic Differential Games:

- Karatzas and Sudderth (2006), Karatzas and Li (2012).

## Why Impulse Controls?

- if fixed and proportional costs apply intervening continuously over time is not feasible;
- more realistic financial models (e.g. fixed transaction costs and liquidity risk):
  - (i) Execution delay, Bruder and Pham (2009);
  - (ii) Foreign exchange, Cadenillas and Zapatero (1999) ;
  - (iii) Liquiditation, Chevalier et al. (2016);
  - (iv) Portfolio selection, Ly Vath et al. (2007);
- among others.

# Impulse Controls in Stochastic Differential Games

- nonzero-sum impulse games:
  - (i) Aïd et al. (2016) developed a general model and verification theorem;
  - (ii) Ferrari-Koch (2017) studied a strategic model of pollution control;
  - (iii) Basei et al. (2019) generalised Aïd et al.'s model to the N-player and Mean Field cases;
- zero-sum impulse games:
  - (i) Cosso (2013) proved existence of an equilibrium in the viscosity sense;
  - (ii) Azimzadeh (2017) analysed an asymmetric setting: classic controller vs impulse controller with precommitment;
  - (iii) among others.

# Two-Player Nonzero-sum Stochastic Differential Game

- $(\Omega, \mathbb{F}, \mathbb{P})$  with  $\mathbb{F} = (\mathcal{F}_t)_{t \geq 0}$  complete and right continuous;
- Uncontrolled state variable  $X \equiv X^x$ :

$$dX_t = b(X_t)dt + \sigma(X_t)dW_t, \quad X_{0-} = x,$$

existence of a strong unique solution is granted;

- P1's strategy is  $u = (\tau_n, \delta_n)_{n \geq 0}$ :
  - $\tau_n$  strictly increasing sequence of stopping times;
  - $\delta_n$  such that  $X_{\tau_n} = X_{\tau_n^-} + \delta_n$ .
- P2's strategy is a stopping time  $\eta$  with values in  $[0, \infty]$ .

# Payoffs Specification

Both players want to maximize their respective objectives

$$J_1(x; u, \eta) = \mathbb{E} \left[ \int_0^\eta e^{-r_1 t} f(X_t^{x,u}) dt - \sum_{n: \tau_n \leq \eta} e^{-r_1 \tau_n} \phi(X_{\tau_n-}^{x,u}, \delta_n) + e^{-r_1 \eta} h(X_\eta^{x,u}) \mathbf{1}_{(\eta < \infty)} \right]$$
$$J_2(x; u, \eta) = \mathbb{E} \left[ \int_0^\eta e^{-r_2 t} g(X_t^{x,u}) dt + \sum_{n: \tau_n \leq \eta} e^{-r_2 \tau_n} \psi(X_{\tau_n-}^{x,u}, \delta_n) + e^{-r_2 \eta} k(X_\eta^{x,u}) \mathbf{1}_{(\eta < \infty)} \right]$$

- $\phi(X_{\tau_n-}, \delta_n)$  is P1's intervention cost,  $\psi(X_{\tau_n-}, \delta_n)$  is P2's gain any time P1 intervenes;
- $X_t^{x,u}$  is the controlled process

$$X_t^{x,u} := x + \int_0^t b(X_s^{x,u}) ds + \int_0^t \sigma(X_s^{x,u}) dW_s + \sum_{n: \tau_n \leq t} \delta_n$$

# Nash Equilibrium

Given  $x \in \mathbb{R}^d$ , we say that  $(u^*, \eta^*) \in \mathcal{A}_x$  is a Nash equilibrium of the game if

$$J_1(x; u^*, \eta^*) \geq J_1(x; u, \eta^*) \quad \forall u \text{ s.t. } (u, \eta^*) \in \mathcal{A}_x$$

$$J_2(y; u^*, \eta^*) \geq J_2(x; u^*, \eta) \quad \forall \eta \text{ s.t. } (u^*, \eta) \in \mathcal{A}_x$$

where  $\mathcal{A}_x$  is the set of admissible pairs  $(u, \eta)$ .

Finally, the equilibrium payoffs of the game are defined as

$$V_i(x) := J_i(x; u^*, \eta^*)$$



# The QVIs' Operators

We aim at identifying a good system of QVIs for the computation of Nash equilibria.

The following operators will play a crucial role:

- $\{\delta(x)\} = \operatorname{argmax}_{\delta \in Z} \{V_1(x + \delta) - \phi(x, \delta)\};$
- $\mathcal{M}V_1(x) = V_1(x + \delta(x)) - \phi(x, \delta(x));$
- $\mathcal{H}V_2(x) = V_2(x + \delta(x)) + \psi(x, \delta(x));$
- $\mathcal{A}V(x) = b \cdot \nabla V(x) + \frac{1}{2} \operatorname{tr}(\sigma \sigma^t D^2 V)(x).$

# The Quasi-Variational Inequalities System

We are interested in the following quasi-variational inequalities for  $V_1, V_2$ :

$$\mathcal{M}V_1 - V_1 \leq 0 \quad \text{everywhere}$$

$$V_2 - k \geq 0 \quad \text{everywhere}$$

$$\mathcal{H}V_2 - V_2 = 0 \quad \text{in } \{\mathcal{M}V_1 - V_1 = 0\}$$

$$V_1 = h \quad \text{in } \{V_2 = k\}$$

$$\max\{\mathcal{A}V_1 - r_1 V_1 + f, \mathcal{M}V_1 - V_1\} = 0 \quad \text{in } \{V_2 > k\}$$

$$\max\{\mathcal{A}V_2 - r_2 V_2 + g, k - V_2\} = 0 \quad \text{in } \{\mathcal{M}V_1 - V_1 < 0\}$$

# The Verification Result

## Theorem

Let  $V_1, V_2 : \mathbb{R}^d \rightarrow \mathbb{R}$ . Set

$$\mathcal{C}_1 := \{\mathcal{M}V_1 - V_1 < 0\}, \quad \mathcal{C}_2 := \{V_2 - k > 0\}.$$

Moreover, assume that:

- $V_1$  and  $V_2$  solve the system of QVIs;
- $V_i \in \mathcal{C}^2(\mathcal{C}_i \setminus \partial\mathcal{C}_i) \cap \mathcal{C}^1(\mathcal{C}_i) \cap \mathcal{C}(\mathbb{R}^d)$ , both with polynomial growth;
- $\partial\mathcal{C}_i$  is Lipschitz, and  $V_i$ 's 2nd order derivatives are loc. bdd near  $\partial\mathcal{C}_i$ .

Finally, let  $x \in \mathbb{R}^d$  and  $(u^*, \eta^*) \in \mathcal{A}_x$ , with  $u^* = (\tau_n, \delta_n)_{n \geq 1}$  such that

$$\begin{aligned} \tau_n &= \inf\{t > \tau_{n-1}; X_t \in \mathcal{C}_1^c\} \\ \{\delta_n\} &= \operatorname{argmax}_{\delta \in Z} \{V_1(X_{\tau_n^-} + \delta) - \phi(X_{\tau_n^-}, \delta)\} \end{aligned}$$

and  $\eta^* = \inf\{t \geq 0 : V_2(X_t) = k(X_t)\}$ .

Then,  $(u^*, \eta^*)$  is a Nash Equilibrium and  $V_i = J_i(x; u^*, \eta^*)$  for  $i \in \{1, 2\}$ .

## Example Setting

The players want to maximize the respective payoff functions:

$$J_1(x; u, \eta) = \mathbb{E}_x \left[ \int_0^\eta e^{-rt} (X_t - s) dt - \sum_{n: \tau_n \leq \eta} e^{-r\tau_n} (c + \lambda |\delta_n|) + ae^{-r\eta} X_\eta \mathbb{1}_{\{\eta < \infty\}} \right]$$
$$J_2(x; u, \eta) = \mathbb{E}_x \left[ \int_0^\eta e^{-rt} (q - X_t) dt + \sum_{n: \tau_n \leq \eta} e^{-r\tau_n} (d + \gamma |\delta_n|) - be^{-r\eta} X_\eta \mathbb{1}_{\{\eta < \infty\}} \right]$$

with:

$$X_t = X_t^{x;u} = x + \sigma W_t + \sum_{n: \tau_n \leq t} \delta_n, \quad t \geq 0$$

where  $s, c, \lambda, a, q, d, \gamma, b$  are constants in  $\mathbb{R}_+$  satisfying some additional conditions:

$$a < \lambda, \quad b < \gamma, \quad 1 - \lambda r > 0, \quad 1 - br > 0.$$

# The Candidates

## The Solution of the QVI system

The QVI system suggests the following representation for  $W_1$  and  $W_2$ :

$$W_1(x) = \begin{cases} ax & \text{if } W_2(x) = -bx \\ \varphi_1(x) & \text{if } W_2(x) > -bx \text{ and } (\mathcal{M}W_1 - W_1)(x) < 0 \\ \mathcal{M}W_1(x) & \text{if } W_2(x) > -bx \text{ and } (\mathcal{M}W_1 - W_1)(x) = 0 \end{cases}$$
$$W_2(x) = \begin{cases} -bx & \text{if } W_2(x) + bx = 0 \\ \varphi_2(x) & \text{if } W_2(x) > -bx \text{ and } (\mathcal{M}W_1 - W_1)(x) < 0 \\ \mathcal{H}W_2(x) & \text{if } W_2(x) > -bx \text{ and } (\mathcal{M}W_1 - W_1)(x) = 0 \end{cases}$$

where  $\varphi_1$  and  $\varphi_2$  are

$$\varphi_1(x) = C_{11}e^{\theta x} + C_{12}e^{-\theta x} + \frac{x-s}{r}$$
$$\varphi_2(x) = C_{21}e^{\theta x} + C_{22}e^{-\theta x} + \frac{q-x}{r}$$

with  $C_{11}$ ,  $C_{12}$ ,  $C_{21}$ ,  $C_{22}$  real parameters and  $\theta = \sqrt{\frac{2r}{\sigma^2}}$ .

## Heuristics - No simultaneous Interventions

Ansatz: P1 intervenes when  $X$  is too low, whereas P2 does so when it is too high

$$W_1(x) = \begin{cases} ax & \text{in } [\bar{x}_2, +\infty) \\ \varphi_1(x) & \text{in } (\bar{x}_1, \bar{x}_2) \\ \varphi_1(x_1^*) - c - \lambda(x_1^* - x) & \text{in } (-\infty, \bar{x}_1] \end{cases}$$
$$W_2(x) = \begin{cases} -bx & \text{in } [\bar{x}_2, +\infty) \\ \varphi_2(x) & \text{in } (\bar{x}_1, \bar{x}_2) \\ \varphi_2(x_1^*) + d + \gamma(x_1^* - x) & \text{in } (-\infty, \bar{x}_1] \end{cases}$$

with  $\bar{x}_1 < x_1^* < \bar{x}_2$ .

# Semi-Explicit Solution

The parameters involved in  $W_1$  and  $W_2$  must be chosen so as to satisfy the smooth pasting conditions in the verification theorem

$$\left\{ \begin{array}{ll} \varphi_1'(x_1^*) = \lambda \quad \text{and} \quad \varphi_1''(x_1^*) \leq 0 & \text{(optimality of } x_1^*) \\ \varphi_1'(\bar{x}_1) = \lambda & (C^1\text{-pasting in } \bar{x}_1) \\ \varphi_2'(\bar{x}_2) = -b & (C^1\text{-pasting in } \bar{x}_2) \\ \varphi_1(\bar{x}_1) = \varphi(x_1^*) - c - \lambda(x_1^* - \bar{x}_1) & (C^0\text{-pasting in } \bar{x}_1) \Rightarrow \\ \varphi_1(\bar{x}_2) = a\bar{x}_2 & (C^0\text{-pasting in } \bar{x}_2) \\ \varphi_2(\bar{x}_1) = \varphi_2(x_1^*) + d + \gamma(x_1^* - \bar{x}_1) & (C^0\text{-pasting in } \bar{x}_1) \\ \varphi_2(\bar{x}_2) = -b\bar{x}_2 & (C^0\text{-pasting in } \bar{x}_2) \end{array} \right. \Rightarrow \left\{ \begin{array}{l} C_{11} = -\frac{1-\lambda r}{r\theta} \frac{1}{e^{\theta x_1^*} + e^{\theta \bar{x}_1}} \\ C_{12} = \frac{1-\lambda r}{r\theta} \frac{e^{\theta(x_1^* + \bar{x}_1)}}{e^{\theta x_1^*} + e^{\theta \bar{x}_1}} \\ C_{21} = \frac{e^{-\theta \bar{x}_2}}{2r} \left[ (1-br) \left( \bar{x}_2 + \frac{1}{\theta} \right) - q \right] \\ C_{22} = \frac{e^{\theta \bar{x}_2}}{2r} \left[ (1-br) \left( \bar{x}_2 - \frac{1}{\theta} \right) - q \right] \\ 2 \left( \frac{1-z}{1+z} \right) + \ln z - \frac{cr\theta}{1-\lambda r} = 0 \\ \bar{x}_2 = \left( \frac{1-\lambda r}{\theta w} \frac{w^2 - z}{z+1} + s \right) \frac{1}{1-ar} \\ Aw^4 + Bw^3 + Cw^2 + Dw + E = 0 \end{array} \right.$$

with  $z = e^{\theta(x_1^* - \bar{x}_1)}$  and  $w = e^{\theta(\bar{x}_2 - \bar{x}_1)}$ .

# Existence of a Nash Equilibrium

## Proposition

Assume  $\exists (\tilde{z}, \tilde{w})$ , solution to the system of QVI, satisfying some conditions, then, a Nash equilibrium exists and is given by the strategies  $(u^*, \eta^*)$  defined by

$$\begin{aligned}\tau_n &= \inf \{t > \tau_{n-1}; X_t \in (-\infty, \bar{x}_1]\}, & \delta_n &= (x_1^* - x) \mathbf{1}_{(-\infty, \bar{x}_1]}(x), \\ \eta^* &= \inf \{t \geq 0 : X_t \in [\bar{x}_2, +\infty)\}\end{aligned}$$

with:

$$x_1^* = \bar{x}_2 + \frac{\ln \tilde{z} - \ln \tilde{w}}{\theta} \quad \bar{x}_1 = \bar{x}_2 - \frac{\ln \tilde{w}}{\theta} \quad \bar{x}_2 = \left( \frac{1 - \lambda r}{\theta \tilde{w}} \frac{\tilde{w}^2 - \tilde{z}}{\tilde{z} + 1} + s \right) \frac{1}{1 - ar}$$

Moreover, the functions  $W_1, W_2$  coincide with the equilibrium payoff functions  $V_1, V_2$ :

$$V_1 \equiv W_1 \quad \text{and} \quad V_2 \equiv W_2$$



## Heuristics - P1 forces P2 stop

Ansatz: As before, but this time P1 forces P2 to stop,  $x_1^* \equiv \bar{x}_2$ .

$$W_1(x) = \begin{cases} ax & \text{in } [\bar{x}_2, +\infty) \\ \varphi_1(x) & \text{in } (\bar{x}_1, \bar{x}_2) \\ a\bar{x}_2 - c - \lambda(\bar{x}_2 - x) & \text{in } (-\infty, \bar{x}_1] \end{cases}$$
$$W_2(x) = \begin{cases} -bx & \text{in } [\bar{x}_2, +\infty) \\ \varphi_2(x) & \text{in } (\bar{x}_1, \bar{x}_2) \\ -b\bar{x}_2 + d + \gamma(\bar{x}_2 - x) & \text{in } (-\infty, \bar{x}_1] \end{cases}$$

with  $\bar{x}_1 < \bar{x}_2$ .

## Semi-Explicit Solution

Again, imposing the smooth pasting conditions to  $W_1$  and  $W_2$

$$\begin{cases} \varphi_1'(\bar{x}_1) = \lambda & (C^1\text{-pasting in } \bar{x}_1) \\ \varphi_1(\bar{x}_2) = a\bar{x}_2 & (C^0\text{-pasting in } \bar{x}_2) \\ \varphi_1(\bar{x}_1) = a\bar{x}_2 - c - \lambda(\bar{x}_2 - \bar{x}_1) & (C^0\text{-pasting in } \bar{x}_1) \\ \varphi_2'(\bar{x}_2) = -b & (C^1\text{-pasting in } \bar{x}_2) \\ \varphi_2(\bar{x}_2) = -b\bar{x}_2 & (C^0\text{-pasting in } \bar{x}_2) \\ \varphi_2(\bar{x}_1) = -b\bar{x}_2 + d + \gamma(\bar{x}_2 - \bar{x}_1) & (C^0\text{-pasting in } \bar{x}_1) \end{cases}$$

$$\Rightarrow \begin{cases} C_{11} = \frac{e^{-\theta\bar{x}_1}}{2} \left[ (a - \lambda)\bar{x}_2 - \left(\bar{x}_1 + \frac{1}{\theta}\right) \frac{1 - \lambda r}{r} - c + \frac{s}{r} \right], \\ C_{12} = \frac{e^{\theta\bar{x}_1}}{2} \left[ (a - \lambda)\bar{x}_2 - \left(\bar{x}_1 - \frac{1}{\theta}\right) \frac{1 - \lambda r}{r} - c + \frac{s}{r} \right], \\ C_{21} = \frac{e^{-\theta\bar{x}_2}}{2r} \left[ (1 - br) \left(\bar{x}_2 + \frac{1}{\theta}\right) - q \right], \\ C_{22} = \frac{e^{\theta\bar{x}_2}}{2r} \left[ (1 - br) \left(\bar{x}_2 - \frac{1}{\theta}\right) - q \right], \\ \bar{x}_2 = \frac{q}{1 - br} + \frac{w + 1}{\theta(w - 1)} + \frac{2(\theta rd - (1 - \gamma r) \ln w)w}{\theta(1 - br)(w - 1)^2}, \\ \bar{x}_2 = \frac{(1 - \lambda r)((\ln w - 1)w^2 + \ln w + 1) - cr\theta(w^2 + 1)}{\theta(1 - ar)(w - 1)^2} + \frac{s}{1 - ar} \end{cases}$$

with  $w = e^{\theta(\bar{x}_2 - \bar{x}_1)}$ .

# Existence of a Nash Equilibrium

## Proposition

Assume  $\exists \hat{w}$ , solution to the system of QVI, satisfying some other conditions, then, a Nash equilibrium exists and is given by the strategies  $(u^*, \eta^*)$  defined by

$$\tau_n = \inf \{t > \tau_{n-1}; X_t \in (-\infty, \bar{x}_1]\}, \quad \delta_n = (\bar{x}_2 - x) \mathbf{1}_{(-\infty, \bar{x}_1]}(x)$$
$$\eta^* = \inf \{t \geq 0 : X_t \in [\bar{x}_2, +\infty)\}$$

with:

$$\bar{x}_1 = \bar{x}_2 - \frac{\ln \hat{w}}{\theta}, \quad \bar{x}_2 = \frac{q}{1-br} + \frac{\hat{w} + 1}{\theta(\hat{w} - 1)} + \frac{2(\theta rd - (1 - \gamma r) \ln \hat{w}) \hat{w}}{\theta(1 - br)(\hat{w} - 1)^2}.$$

Moreover, the functions  $W_1, W_2$  coincide with the equilibrium payoff functions  $V_1, V_2$ :

$$V_1 \equiv W_1 \quad \text{and} \quad V_2 \equiv W_2$$

# Summary

Our main contributions:

- We formulate a general nonzero-sum impulse controller and stopper game.
- We identify a new system of QVIs and prove a verification theorem for NE.
- We study an example with linear payoffs and *multiple NE* of threshold type.

Open Questions:

- Can the two types of NE coexist?
- Applications to energy economics, finance, real options ...